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RE: Upcoming seminar: How to deal with Northeast Energy Direct

Dear Landowner,

Our firm is sponsoring additional meetings for landowners affected by the Northeast Energy Direct pipeline in New Hampshire at the end of March. The meetings this winter were well-attended, however, we were informed heavy snow kept some folks at home and it has been requested we schedule additional presentations.

The meetings will focus on how agents from Northeast Energy Direct will approach you this year, and the types of negotiating tactics they will use. You will also learn—if the pipeline is authorized—what construction would look like and how the line would be fitted, installed and reclaimed. You will be made aware of issues relating to surveying, current use taxation, and property valuation in the context of an eminent domain proceeding. Most importantly, you will learn the value of banding together into a landowner group to gain leverage in negotiating for better contract terms and compensation.

FERC will soon issue a draft Environmental Impact Statement (EIS), and the public will have 45 days to comment. Then, the FERC staff will file their final EIS. Lastly, the Commission will file its Order, which can approve, modify or deny NED's application. Understand: NED will surely start to acquire rights-of-way *before* FERC might approve the application. Again, our firm represents affected landowners forced to deal with pipelines—we are not pipeline cheerleaders. Please visit johnsonandjohnsonohio.com for a discussion of pipeline issues.



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The operational date for the pipeline is January 2019. Thus, NED will have to begin right-of-way acquisition this year, with tree-clearing starting next winter and construction soon afterwards. In light of the above, *we believe that you may be approached at any time between now and fall by NED representatives to obtain pipeline easements.*

Please bring your questions to one of the meetings below that fits your schedule:

<u>Time/Date</u>	<u>Place</u>	<u>Address</u>
7:00 p.m. – Mar. 28 th	VFW Post 5791	15 Bockes Road Hudson, NH 03051
7:00 p.m. – Mar. 29 th	Winchester Town Hall	1 Richmond Road Winchester, NH 03470.

Please call me at 330-533-1921 (office), or 330-518-5031 (cell) if you have questions.

Thank you.

Yours truly,


Nils P. Johnson, Jr.

